

CAPABILITY STATEMENT 2023



Table of Contents

About Us	1
Tapex Group	3
Our People	5
Design	7
Execution / Construction	8
Our Projects	10
Our Logistics	11

KINGSGROVE, SYDNEY



+ 61 2 9502 6000



sales@greenlifegro.com.au



200 Kingsgrove Road,
Kingsgrove NSW 2208

BALLINA, NSW



+61 2 6686 7321



sales@greenlifegro.com.au



19 Cessna Crescent,
Ballina NSW 2478 Australia



ABOUT US

OUR PROMISE

Work with you every step of the way,
exceed expectations on exaction.

At GreenLifeGRO®, we take pride in being a trusted and renowned contractor in the horticulture industry. With years of experience and a team of dedicated professionals, we have established ourselves as specialists in designing and building horticulture infrastructure tailored to the unique requirements of our clients.

Here are the key reasons why GreenLifeGRO® is the perfect partner for your horticulture infrastructure needs:

1. Specialized Expertise: Our team consists of seasoned professionals who possess extensive knowledge and expertise in horticulture infrastructure. We understand the intricacies involved in creating efficient and sustainable environments for plant growth, and we leverage our expertise to provide innovative and practical solutions.

2. Customized Solutions: We recognize that every horticulture project has its own set of challenges and objectives. With a customer-centric approach, we work closely with you to understand your specific requirements and goals. Our team will design and construct a customized infrastructure solution that optimizes productivity, efficiency, and profitability.



ABOUT US

3. Quality Construction: As a specialist contractor, we prioritize quality in every aspect of our work. We utilize superior materials, cutting-edge technology, and industry best practices to ensure that our horticulture infrastructure is durable, reliable, and built to withstand the demands of your operation.

4. Comprehensive Services: From conceptualization to completion, we offer a comprehensive range of services to support you throughout the entire project. Our services include site assessment, design development, construction management, equipment supply and installation, and ongoing maintenance. We are your one-stop solution for all your horticulture infrastructure needs.

5. Commitment to Customer Satisfaction: At GreenLifeGRO, customer satisfaction is at the core of everything we do. We value open communication, collaboration, and transparency throughout the project. Our team will work closely with you to ensure that your vision is brought to life, and we will go the extra mile to exceed your expectations.

GreenLifeGRO® is a subsidiary of the renowned Tapex Group, a company with a rich history since its establishment in 1957. Tapex is a privately owned company with a fully independent board of directors. Over the decades, Tapex Group has consistently held a prominent position in the Australian and New Zealand Agriculture sector. Today, it stands as a premier supplier of protective cropping solutions in the Horticulture industry, operating in Australia, New Zealand, and the United Kingdom.

Tapex Group, through its subsidiary businesses, takes great pride in offering a diverse and innovative range of products. Their portfolio includes top-of-the-line Greenhouses, Netting Structures, Growing Media, Polytunnels, Packaging Systems, Utilities protection products, and Tabletop systems. Moreover, they stand as a testament to unparalleled expertise, boasting the world's most extensive and comprehensive collection of leading brands, and providing cutting-edge engineered solutions in the Protective Cropping domain.

Our mantra is straightforward, listen to the customer, exceed expectations on value + service outcomes = right relationship.



ADDITIONAL SUBSIDIARIES THAT FORM THE TAPEX GROUP



Leading product solutions provider for packaging containment across multiple market sectors.



Leading product solutions provider for excavation safety, site safety, and utilities protection.



Leading Australian manufacturer of greenhouses for the horticultural and agricultural sectors.



Leading global supplier of polytunnels and associated systems using premium quality materials based in Scotland, UK.



New Zealand's leading supplier of protective crop solutions to the horticulture and viticulture sectors.

OUR PEOPLE - Key Execution



PAUL COTCHETT

Tapex Group CEO: 2000 - PRESENT

Managing Business

Direction • Growth • Purpose

Strategy, Sales & Marketing, Commercial Outcomes

Held the role of CEO of the Tapex Group since 2000. During this period, the organisation has held market-leading positions in sectors involving Agriculture, Engineered product solutions for infrastructure projects, and industrial division providing solutions for asset protection to utility infrastructure across Australia and New Zealand.

During 2014, the group strategy involved investing heavily into 'Horticulture protective cropping solutions' across Australia, New Zealand, and the UK offering the largest most comprehensive product range manufacturing Greenhouse / Netting and polytunnels structures supported with the most innovative range of engineered materials product solutions for the grower.

Prior Roles

- **General Manager Australia /New Zealand & Asia,**
Duo-Fast Corporation (Industrial Construction Products)
- **NSW Manager,** Marubeni Construction Equipment Division
- **National Sales & Marketing Manager,**
Simon Abbey Engineering – Aerial Platforms Division
- **NSW Manager,** Boral Gerrard Packaging Division

OUR PEOPLE - Key Execution



STEPHEN SAMMUT, Chief Financial Officer - GreenlifeGRO / Tapex

Stephen has been the CFO of the Tapex Group for the past 7.5 years. He has held senior finance positions within small to large multinational organisations, involved with complex manufacturing, sales & marketing, and distribution activities. Prior to Tapex, Stephen was the CFO of a leading multi-disciplined Civil Engineering Contractor employing over 180 employees for several years.



STUART CLONEY, Procurement Manager - GreenlifeGRO / Tapex

Stuart is a seasoned expert in sourcing high-quality products from around the world. His niche lies in international cargo management, where he excels in orchestrating the intricate logistics of our global supply chains. Stuart's acute attention to quality, coupled with his extensive experience, makes him a trusted team member of the group. With a proven track record of delivering, he ensures the efficient procurement and seamless transport of top-tier goods on an international scale on time and without issue.



BOWEN HARVEY, General Operations Manager

Bowen has a wealth of experience overseeing diverse horticultural infrastructure projects on both international and remote fronts. With a proven track record of excellence, he has consistently delivered complex projects with efficiency and innovation, elevating the company's reputation. His leadership in navigating challenging environments has solidified him as a respected figure within the industry, contributing significantly to the success of the company.



JASPER BURNIE, Construction Manager

Jasper was born into the horticultural construction industry, and his deep-rooted passion for the work is what sets his leadership style apart. His unwavering enthusiasm and intelligence serve as a constant source of motivation and inspiration for his team. With over 15 years of experience within this organisation, he continues to drive innovation and excellence in greenhouse construction, making him a figurehead of the industry.



LUDO ROCHA, Regional Operations Manager

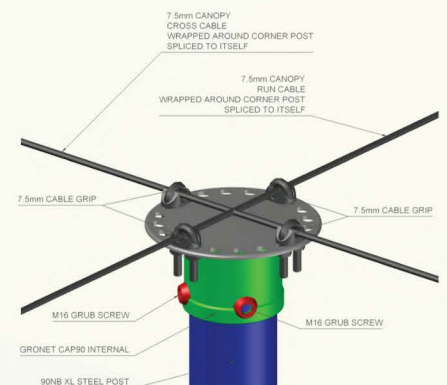
Hailing from France, Ludo is driven by an unwavering passion for quality, efficiency, and customer satisfaction. With a dedication to excellence, Ludo plays a pivotal role in elevating the operational standards and overall success of Greenlife GRO. Ludo possesses a genuine understanding of the precise requirements for completing the job punctually and in strict adherence to quality and does not compromise to his own standards which are genuinely above industry.



Our proficiency in 3D modelling through computer-aided design (CAD) is a cornerstone of our business, delivering a host of advantages that seamlessly translate from the drawing board to on-site execution. By harnessing the power of 3D modelling, we foster precision and innovation, optimising project planning and visualisation.

The benefits of our expertise extend to enhanced accuracy, cost-effectiveness, and seamless project management, ensuring that what's conceived on screen is seamlessly and efficiently brought to life on-site.

Our commitment to good design practices is the catalyst for turning exceptional concepts into impeccable real-world results.



EXECUTION / CONSTRUCTION

Horticultural infrastructure construction is a specialized field that demands experience and expertise. Our team of experts combines craftsmanship and creativity in every project.

During the design phase, we meticulously plan installation methods to ensure efficiency and safety. We maintain a collaborative approach from design to construction to ensure seamless coordination.



EXECUTION / CONSTRUCTION

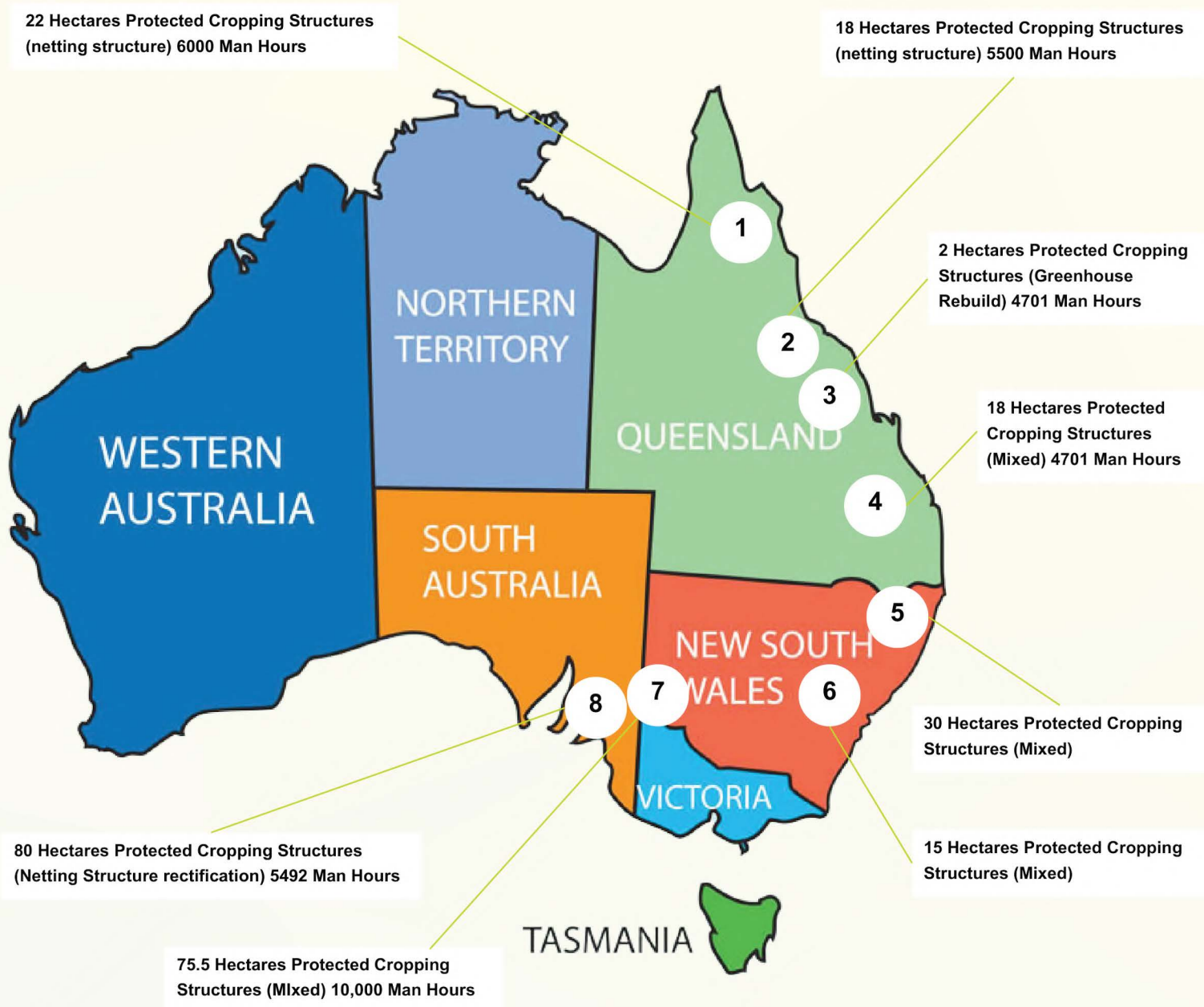


Our installation team is reliable and skilled, equipped with specialized tools and access equipment that we own rather than hire. This approach ensures a secure supply chain and work environment, even in challenging conditions.

Working in elevated and exposed environments, our in-house installers are dedicated to delivering the final product within tight timelines and under demanding conditions. We take great pride in our work, fuelled by our passion for what we do, which is a significant factor in our company's success.

OUR PROJECTS

2022 - 2023



GreenlifeGRO, the horticultural construction company, excels in executing projects at a national level, even in remote and challenging locations. Their proven expertise in managing complex projects in difficult, often isolated areas showcases their commitment to excellence and innovation. They navigate logistical challenges and harsh environmental conditions with finesse, delivering high-quality results while respecting local environments and communities.

GreenlifeGRO is a trusted partner for national-scale horticultural construction in demanding settings.



LOGISTICS CAPABILITY | Tapex Group

492 FCL / LCL Shipments 2023

🚚 224 x 40HC

🚚 219 x 20GP

🚚 49 x LCL



STUART CLONEY

Group Sourcing & Procurement Manager



EUGENIA ARBEKOVA

Group Inventory Controller

This year, our robust international logistics capability was exemplified by the successful import of around 500 containers into Australia from China, Vietnam, India, Spain, and Korea. This achievement is a testament to the dedication and expertise of the team led by Stuart, with further support from Eugenia. Their collaborative efforts ensured smooth operations, from managing diverse supply chains to navigating international trade regulations, making us a dependable and efficient partner in global logistics, ultimately guaranteeing timely and secure deliveries.